



YOUR SMART EXTENDED WORKFORCE

# Sri Lanka

“ Sri Lanka is, in many ways, a hidden gem for outsourcing. It is uniquely positioned to offer companies highly skilled talent and a strong business environment at very competitive costs. ”

**ATKearney**

“ Some countries have oil. Others sit on vast deposits of ore. Now Sri Lanka is striving to capitalize on its own bountiful resource: a mountain of accountants. Indeed, some suggest that accounting is now embedded in the national DNA. ”

 **THE  
AUSTRALIAN**

“ One of the sites where I actually the most innovation. Also one of the most proactive. Working with the Sri Lankan team in Colombo, they are one of the most receptive teams anywhere in the world. ”

Chris Till,  
Global Head of Consumer Services

 **HSBC**

# Sri Lanka Ranked Highly

in Multiple International Rankings

#1

Outsourcing destination  
of the year 2013 & 2014

National Outsourcing  
Association - UK

#1

Lonely planet's  
destination of the year -  
2019

Top

10

Top 10 in Asia pacific of  
Gartner's 30 Leading  
Locations for Offshore  
Services (2010-2011).

#16

Top 100 Outsourcing  
Destinations

- Tholons 2016



# The John Keells Group

Infomate's Parent Company

# John Keells Group



Financial  
Services



Information  
Technology



Transportation



Leisure

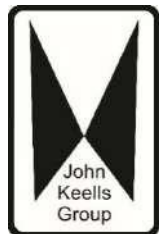


Real Estate



Consumer  
Foods & Retail

- A company of British origin founded by the John brothers
- History of 150 years
- 14,000 employees
- Market Capitalization of US\$ 1.3 Billion
- First Sri Lankan company to be listed in Forbes Asia's Best under a Billion in 2006 and 2009
- Largest Private Land owner in Colombo



John Keells Group

# Brands and Partnerships

Manufacturing and Retail	Financial Services	Hospitality	Transportation and Logistics;	IT/BPO
   	   	    	    	    



## About Infomate

# Infomate



- First Shared Service Center in Sri Lanka



- 15 years experience



- ISO 27001 certified for information security practices



- Diverse industries



- Socially responsible organization

- Wholly owned subsidiary of John Keells Holdings PLC
- A team of 275 Accountants
- Close affiliation with Global Accounting bodies
- Pioneer of Sri Lanka's First Rural BPO currently supporting 03 centres across Sri Lanka
- Over 100+ clients both local and worldwide
- Expertise multi platform expertise

# Infomate Service Portfolio



## Procure to Pay

- Vendor master maintenance
- Workflow solution
- Payment processing
- Spend analysis
- Vendor Reconciliations



## Order to Cash

- Customer Masters
- Orders
- Customer invoicing
- Receipting



## Fixed Asset Management

- Asset masters
- Acquisitions
- Disposals
- Asset Register maintenance



## Record to Report

- Bank Reconciliations
- General Ledger Management
- Balance sheet analysis
- Variance analysis



## Analytics

- Fraud Analytics
- MIS



# Other Services



- Shipping Documentation



- Sales Admin Support



- Robotic Process Automation



- Lead Generation



- Process Mapping



- Outsourced Personal Assistant



- Data Entry and Admin tasks



- Image Annotation and Data Labelling

“We have made gains across the board throughout the Finance functions including productivity, accuracy and especially processing times. Infomate is not a basic outsourcing provider, they are constantly looking for the value add and new ways where they can help us lift our Finance activities to world's best practice ”

**Shared Services Manager,**

Agricultural Company, Australia

## Client Comment

“The team at Infomate is willing to go “above and beyond” when it comes to ensuring their deliverables are met (and normally exceeded). Infomate always work in a proactive manner to ensure an excellent service ”

**Delivery Manager**

Document digitization company, Sweden

“We have worked with Infomate over a year, and their support is central to our continued growth and development. The whole team in Sri Lanka is extremely efficient and easy to work with, and always amenable to suggestions from our core team in Australia. We are always impressed with how quickly everybody has taken on new tasks and learnt new skills. I have no reservations recommending Infomate as an offshore accounting solution.”

**Co-Founder & CEO**

Management Consulting company, Australia

“ We have worked with Infomate (Pvt) Ltd since Nov 2010. Infomate was selected after a very extensive selection process where we evaluated 20 potential BPO collaboration partners in Sri Lanka. Our partnership with Infomate is of vital strategic importance to our company with access to highly qualified accounting resources and the ability to scale up quickly on demand.

The progress has so far gone faster than we originally expected, and we are now planning to ask Infomate for more help. The results so far have given us more confidence to expand our relationship and work for further growth. ”

**Chief Executive Officer,**  
Accounting firm, Norway

# Technology Capabilities



Tier two support from  
the JKH group



Dedicated IT team within  
Infomate



In-house  
software partner



High focus on  
information security



Continuous innovations

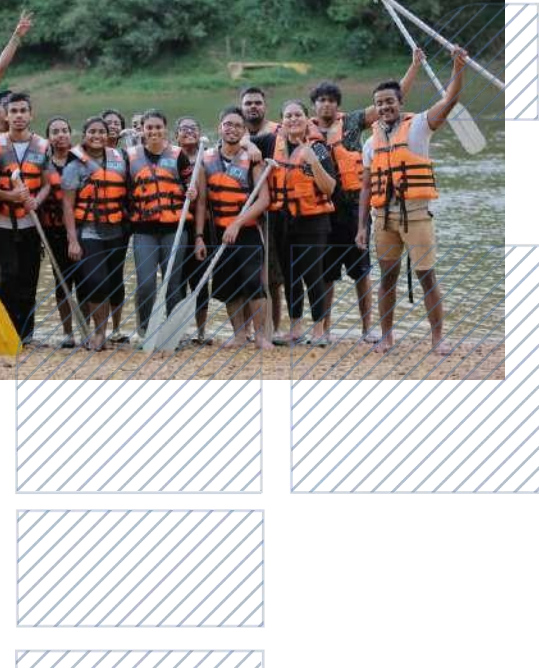


Connectivity through  
two agency providers

# Life at Infomate

At Infomate, great teamwork and friendly spirit pervades, healthy competition is encouraged, and achievements are celebrated.

Infomate is an equal opportunity employer and an ACCA approved employer.





# Rural BPO initiative

Making a difference

# Making a Difference :

## The Journey So Far

Mahavilachchiya



Seenigama



Jaffna



- 51 Associates and over a 100 have worked over 11 years
- 62 different functions on SAP
- Over 1,600,000 transactions processed in a year
- Average Accuracy score of 99.87%
- 94.3% completed with agreed Turnaround time



Thank You.

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